2nd Quarter 2023 Financial Results & Corporate Update

August 7, 2023



This Slide Presentation Includes Forward-Looking Statements

This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, as amended, including, but not limited to, statements concerning: BioNTech's expected revenues and net profit related to sales of BioNTech's COVID-19 vaccine, referred to as COMIRNATY® where approved for use under full or conditional marketing authorization, in territories controlled by BioNTech's collaboration partners, particularly for those figures that are derived from preliminary estimates provided by BioNTech's partners; the rate and degree of market acceptance of BioNTech's COVID-19 vaccine and, if approved, BioNTech's investigational medicines; expectations regarding anticipated changes in COVID-19 vaccine demand, including changes to the ordering environment and expected regulatory recommendations to adapt vaccines to address new variants or sublineages; the initiation, timing, progress, results, and cost of BioNTech's research and development programs, including those relating to additional formulations of BioNTech's COVID-19 vaccine, and BioNTech's current and future preclinical studies and clinical trials, including statements regarding the timing of initiation and completion of studies or trials and related preparatory work and the availability of results; our expectations with respect to our intellectual property; the impact of the Company's acquisition of InstaDeep Ltd. and collaboration and licensing agreements with OncoC4, Inc., Duality Biologics (Suzhou) Co. Ltd and others; the development of sustainable vaccine production and supply solutions and the nature and feasibility of these solutions; and BioNTech's estimates of commercial and other revenues, cost of sales, research and development expenses, sales and marketing expenses, general and administrative expenses, capital expenditures, income taxes, net profit, cash, cash equivalents and security investments, shares outstanding and cash outflows and share consideration. In some cases, forward-looking statements can be identified by terminology such as "will," "may," "should," "expects," "intends," "plans," "aims," "anticipates," "believes," "estimates," "predicts," "potential," "continue," or the negative of these terms or other comparable terminology, although not all forward-looking statements contain these words. The forward-looking statements in this presentation are neither promises nor quarantees, and you should not place undue reliance on these forward-looking statements because they involve known and unknown risks, uncertainties, and other factors, many of which are beyond BioNTech's control, and which could cause actual results to differ materially from those expressed or implied by these forward-looking statements. These risks and uncertainties include, but are not limited to: BioNTech's pricing and coverage negotiations with governmental authorities, private health insurers and other third-party payors after BioNTech's initial sales to national governments; the future commercial demand and medical need for initial or booster doses of a COVID-19 vaccine; competition from other COVID-19 vaccines or related to BioNTech's other product candidates, including those with different mechanisms of action and different manufacturing and distribution constraints, on the basis of, among other things, efficacy, cost, convenience of storage and distribution, breadth of approved use, side-effect profile and durability of immune response; the timing of and BioNTech's ability to obtain and maintain regulatory approval for BioNTech's product candidates; the ability of BioNTech's COVID-19 vaccines to prevent COVID-19 caused by emerging virus variants; BioNTech's and its counterparties' ability to manage and source necessary energy resources; BioNTech's ability to identify research opportunities and discover and develop investigational medicines; the ability and willingness of BioNTech's third-party collaborators to continue research and development activities relating to BioNTech's development candidates and investigational medicines; the impact of the COVID-19 pandemic on BioNTech's development programs, supply chain, collaborators and financial performance; unforeseen safety issues and claims for potential personal injury or death arising from the use of BioNTech's COVID-19 vaccine and other products and product candidates developed or manufactured by BioNTech; BioNTech's and its collaborators' ability to commercialize and market BioNTech's COVID-19 vaccine and, if approved, its product candidates; BioNTech's ability to manage its development and expansion; regulatory developments in the United States and other countries; BioNTech's ability to effectively scale BioNTech's production capabilities and manufacture BioNTech's products, including BioNTech's target COVID-19 vaccine production levels, and BioNTech's product candidates; risks relating to the global financial system and markets; and other factors not known to BioNTech at this time. You should review the risks and uncertainties described under the heading "Risk Factors" in BioNTech's Report on Form 6-K for the period ended June 30, 2023 and in subsequent filings made by BioNTech with the SEC, which are available on the SEC's website at https://www.sec.gov/. Except as required by law, BioNTech disclaims any intention or responsibility for updating or revising any forward-looking statements contained in this presentation in the event of new information, future developments or otherwise. These forward-looking statements are based on BioNTech's current expectations and speak only as of the date hereof.



2nd Quarter 2023 Highlights Ugur Sahin, Chief Executive Officer

2 COVID-19 & Pipeline Update Özlem Türeci, Chief Medical Officer

Financial Results
Jens Holstein, Chief Financial Officer

Strategic Outlook
Ryan Richardson, Chief Strategy Officer



2nd Quarter 2023 Highlights Ugur Sahin, Chief Executive Officer



2023 Strategic Priorities and Achievements in Q2 2023

COVID-19 franchise ¹	Immuno-oncology		Infectious diseases	
2023 Strategic Priorities				
Sustain leadership in COVID-19 vaccines Advance next-gen vaccines	Advance platforms for solid tumors Initiate multiple trials with registrational potential		Initiate and accelerate clinical programs for high medical need indications	
Q2 Achievements				
Prepare launch activities for variant-adapted vaccine Submitted application to EU and U.S. regulators for variant-adapted COVID-19 vaccine Initiated development & manufacturing of COVID-19 vaccines better matched to currently circulating sublineages for 2023/2024 season	Two new collaborations	DualityBio ADCs – A promising combination backbone to our pipeline OncoC4	Trial Start Tuberculosis ⁴ BNT164	
		A differentiated anti CTLA-4 antibody program	Multiple data updates expected in 2H 2023	
	Three clinical data updates at ASCO	BNT211 BNT316/ONC-392 (gotistobart) ² BNT323/DB-1303 ³	HSV ⁵ BNT163	Malaria BNT165
	Phase 3 Trial Start	BNT316/ONC-392 (gotistobart) ²		

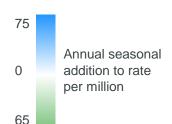
^{1.} Partnered with Pfizer; 2. Partnered with OncoC4; 3. Partnered with DualityBio; 4. In collaboration with Bill & Melinda Gates Foundation; 5. Collaboration with University of Pennsylvania. HSV = Herpes simplex virus; ADC = antibody-drug conjugate; CTLA = cytotoxic T-lymphocyte-associated protein.

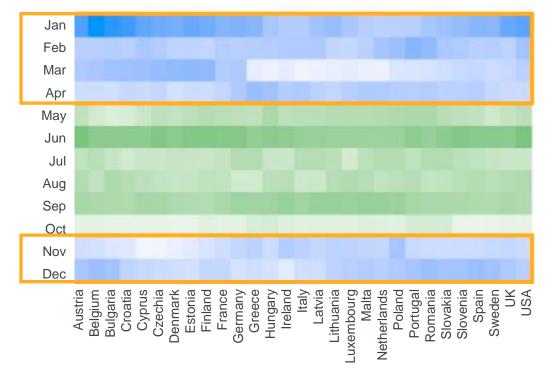


SARS-CoV-2 Activity is Expected to Increase Again this Fall/Winter and Become a Seasonal Disease

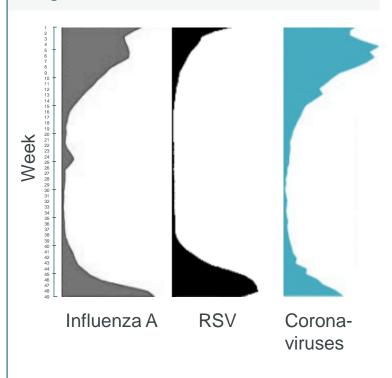
Disease activity has peaked between November and April¹ Similar patterns seen for influenza, RSV, and other respiratory viruses²

Heatmap of monthly COVID-19-related hospitalizations per million population, Northern hemisphere, Mar 2020 – Dec 2022¹





Weekly Seasonality of Confirmed Viral Infections England and Wales, 1989 – 2019²



1 Wiemken et al. Sci Rep. 2023 Mar 8;13(1):3886. doi: 10.1038/s41598-023-31057-1

2 Nichols et al. BMC Infect Dis. 2021 Oct 26;21(1):1101. doi: 10.1186/s12879-021-06785-2

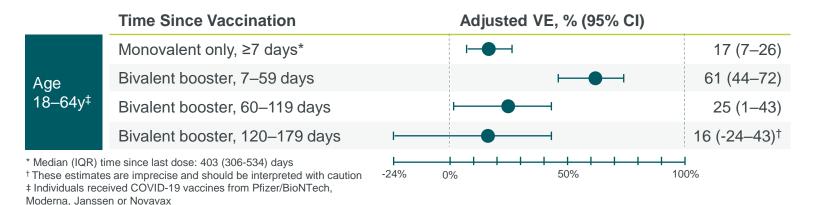
RSV = respiratory syncytial virus;

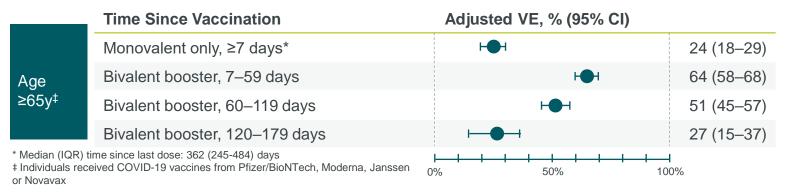


Better-Matched Vaccines are Required to Improve Protection Against Severe COVID-19

- XBB sublineages are dominant globally and antigenically distant from prior Omicron strains^{1,2}
- Current bivalent vaccines
 maintain effectiveness³⁻¹¹ but
 show signs of waning, including
 against severe COVID-19^{3,9-11}
- Immunity likely to be further reduced by the fall
- COVID-19 vaccines better matched to currently circulating sublineages could improve protection³

Absolute vaccine effectiveness against hospitalization¹¹ Immunocompetent adults, VISION Network, Sep 2022 – Apr 2023, U.S. CDC





 ^{1.} World Health Organization. Weekly epidemiological update on COVID-19 – April 2023. Available at: Weekly epidemiological update on COVID-19 – April 2023 (who.int)
 2. covSPECTRUM dashboard. Available at: https://cov-spectrum.org/explorerWorld/AllSamples/Past6M
 3. Lin et al. N Engl J Med. 2023 Feb 23;388(8):764-766. DOI: 10.1056/NEJMC2215471
 4. Link-Geles et al. MWWR Morb Mortal Widdy Rep 2023;72:119—124. doi:10.15886/mmwr.mm7205e1

Poukka et al. medRxiv 2023. DOI:10.1101/2023.03.02.23286561
 Link-Gelles R. CDC. Data presentedat the ACIP meeting (April 19, 2023). Available at: ACIP meeting (CDC.gov) 11.Link-Gelles R. MMWR Morb Mortal Wkly Rep 2023;72:579–588. DOI: http://dx.doi.org/10.15585/mmwr.mm7221a3



^{5.} Surie et al. MMWR Morb Mortal Wkly Rep 2022;71:1625–1630. DOI: 10.15585/mmwr.mm715151e2 6. Tenforde et al. MMWR Morb Mortal Wkly Rep 2023;71:1637–1646. DOI: 10.15585/mmwr.mm7153a1 7. Fabiani et al. Euro Survell. 2023 Feb;28(8):2300105. doi: 10.2807/1560-7917.ES.2023.28.8.2300105 8. Tartof et al. Unpublished analysis, under review.

Multi-Technology Innovation Engine

Core principles of our technology strategy

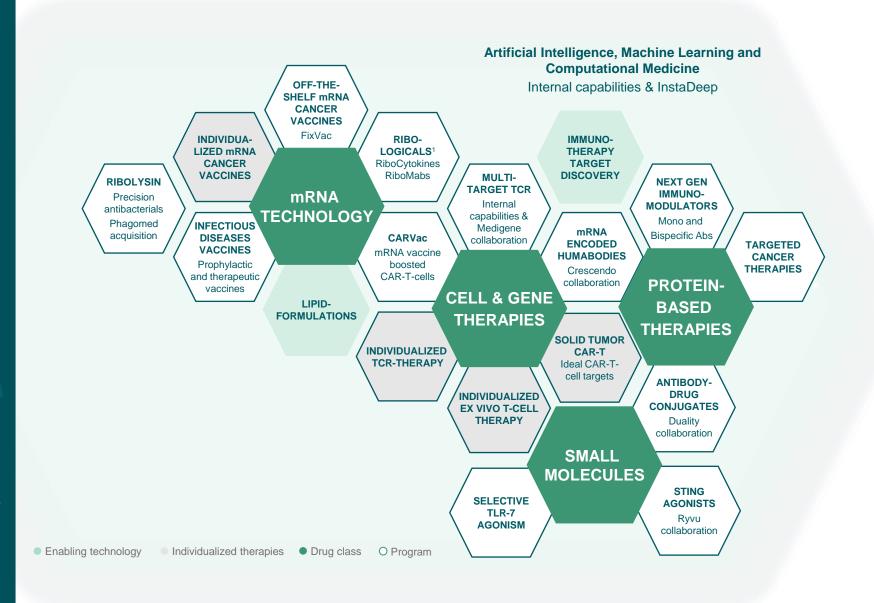
Multi-technology-driven approach rooted in deep fundamental understanding of biology

Build novel platforms with the ability to produce multiple product candidates

Open up new combination opportunities which leverage synergistic modes of action

Enable and accelerate individualization of treatment

Leverage AI-powered drug discovery, design and development



¹ mRNA encoded cancer-targeting antibodies and cytokines.

CAR = chimeric antigen receptor; TLR = Toll-like receptor; TCR = T-cell receptor; Abs = Antibodies; STING = stimulator of interferon genes.

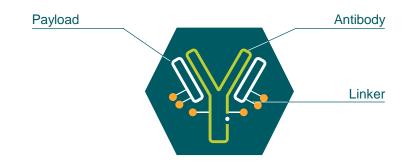


Antibody-Drug Conjugates: A Proven Technology with Untapped Potential

ADCs are composed of three key components

Jabbour E. et al. Nat Rev Clin Oncol. 2021

Each of these three components can vary between different ADCs, which may lead to contrasting pharmacological and clinical properties.

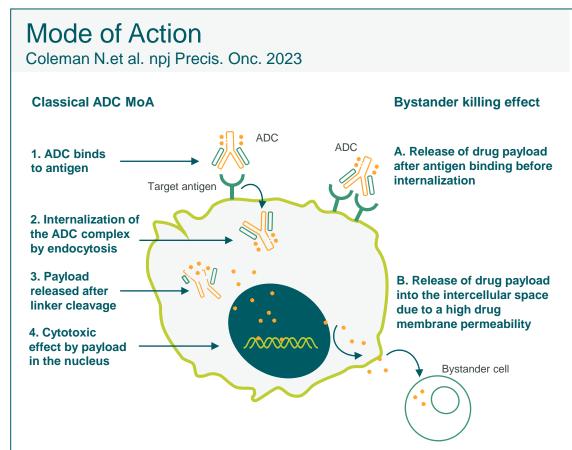


Growing ADC Pipeline

BNT323/DB-1303¹ Phase 1/2 ongoing

BNT324/DB-1311¹ Phase 1/2 planned

DB-1305¹ Phase 1/2 ongoing



ADCs – A promising combination backbone to our pipeline

1.Partnered with DualitvBio

ADC = Antibody-drug conjugate; Ig = Immunoglobuline; MoA = Mode of Action.



2 COVID-19 Vaccine & Pipeline Update Özlem Türeci, Chief Medical Officer



The Current COVID-19 Epidemiologic Landscape is Dominated by XBB Sublineages

XBB sublineages remain dominant across all the territories^{1,2}

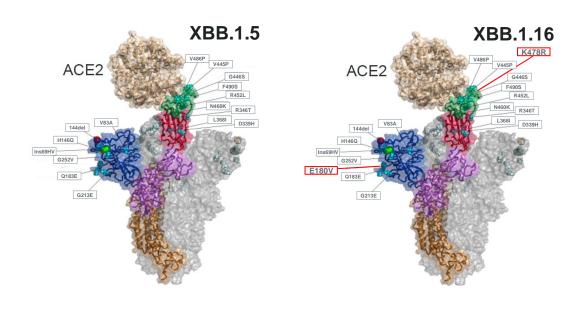
Dominante XBB sublineages: XBB.1.5, XBB.1.9.2, XBB.1.16 and XBB.2.3

Global 28-day prevalence of variants of interest XBB.1.5 (A) and XBB.1.16 (B), between 12 June to 9 July 2023





Circulating XBB sublineages are antigenically similar and have greater immune escape than prior circulating lineages



Variant-adapted vaccines should be designed to induce a cross-neutralizing immune response against other circulating variants to improve durability in an ever-shifting epidemiological landscape.



World - covSPECTRUM (cov-spectrum.org)
 Weekly epidemiological update on COVID-19 - 6 July 2023 (who.int)

Monovalent XBB.1.5 Booster Elicits Highest XBB Sublineage Neutralization Response in Mice

D0 D21 D105 D134 D160 WT WT WT WT+ WT+ BA.4/5 BA.4/5 or XBB.1.5

Preclinical Results

XBB.1.5 vaccine



~ 4- to 5-fold increased neutralization when vaccinated with XBB.1.5-adapted monovalent vaccine compared to BA.4/5-adapted bivalent

XBB.1.5-adapted monovalent vaccine elicited potent neutralization against all tested sublineages



A Phase 2/3 trial is planned to investigate the safety, tolerability, and immunogenicity of the Omicron XBB.1.5-adapted monovalent COVID-19 vaccine. Safety and immunogenicity data expected by the end of this year.





Oncology Pipeline: Achievements in Q2 2023

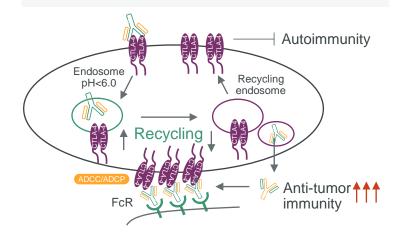
Drug Class	Phase 1	Phase 1/2	Phase 2		Phase 3
mRNA	BNT116 Metastatic NSCLC BNT122 (Autogene cevumeran) ² Multiple solid tumors BNT122 (Autogene cevumeran) ^{1,2} Adj. PDAC BNT152 + BNT153 (IL-7, IL-2) Multiple solid tumors BNT131 (SAR441000) ⁷ Solid tumors (IL-12sc, IL15-sushi, GM-CSF, IFNα)	BNT112³ Prostate cancer BNT142 (CLDN6) Multiple solid tumors BNT151 (IL-2 variant) Multiple solid tumors	BNT1113 aPD(L)1-R/R melanoma, + cemiplimab BNT113 1L rec./met. HPV16+ PDL1+ head and neck cancer, + Pembrolizumab BNT1163 1L NSCLC NEW	Autogene cevumeran (BNT122)² 1L Adv. melanoma, + Pembrolizumab Autogene cevumeran (BNT122)² Adj. CRC Autogene cevumeran (BNT122)² Adj. PDAC PLANNED	
Cell therapy	BNT221 Refractory metastatic melanoma	BNT211 (CLDN6) Multiple solid tumors			
Protein-based therapeutics	BNT321 (sLea) Pancreatic cancer BNT322/GEN1056 ⁴ Multiple solid tumors	BNT311/GEN1046 ⁴ (PD-L1x4-1BB) Multiple solid tumors BNT312/GEN1042 ^{4,*} (CD40x4-1BB) Multiple solid tumors BNT313/GEN1053 ⁴ (CD27) Multiple solid tumors BNT316/ONC-392 (gotistobart) ⁵ (CTLA-4) Multiple solid tumors BNT323/DB-1303 ⁶ (HER2) Multiple solid tumors BNT324/DB-1311 ⁶ Advanced solid tumors PLANNED DB-1305 ⁶ Multiple solid tumors	BNT311/GEN1046 ⁴ (PD-L1x4-1BB) aPD(L)1-R/R NSCLC, + Pembrolizumab	BNT316/ONC-392 (gotistobart) ⁵ , (CTLA-4) PlatR ovarian cancer, + Pembrolizumab	BNT316/ONC-392 (gotistobart) ⁵ (CTLA-4) aPD(L)1-R/R NSCLC NEW
SMIM		BNT411 (TLR7) Multiple solid tumors			

^{1.} Investigator-initiated / Investigator-initiated and sponsored trial; 2. Partnered with Genentech, member of Roche Group; 3. Partnered with Genents; 5. Partnered with OncoC4; 6. Partnered with Sanofi, study status active; recruitment stopped; program discontinued; NSCLC = Non-small cell lung cancer; HPV = Human papillomavirus; CLDN = Claudin; IL = Interleukin; 1L = In

MoA Designed to Allow Higher Dosing and Longer Treatment Duration with BNT316/ONC-392 (gotistobart)¹

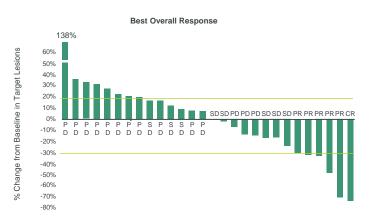
Mode of Action

Liu Y. et al. Abstract # 231, SITC 2021.



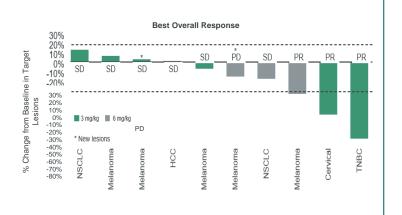
Monotherapy (10 mg/kg) in platinumresistant ovarian cancer patients

Hays J et al. Poster #564. Presented at SITC 2022



BNT316/ONC-392 (3 or 6 mg/kg) in combination with pembrolizumab

Hu-Lieskovan et al. Poster #594. Presented at SITC 2022



Safety data and study conclusions

- BNT316/ONC-392 (gotistobart) dosed as monotherapy and in combination with pembrolizumab were well tolerated
 - TRAE were manageable, no DLTs, MTD not reached
 - Monotherapy RP2D: 10 mg/kg, Combination RP2D: 6 mg/kg
- Preliminary data demonstrated lower irAE rate than observed for comparable IO or IO-IO combinations
- Safety profile of BNT316/ONC-392 (gotistobart) allows for higher dosing and longer duration of treatment in monotherapy and in combination with pembrolizumab

TRAE = Treatment related adverse event; DLT = Dose-limiting toxicity; MTD = Maximum tolerated dose; RP2D = Recommended phase 2 dose; NSCLC = Non-small cell lung cancer; HCC = hepatocellular carcinoma; TNBC = triple-negative breast cancer; irAE = immune-related adverse event; IO = immune-oncologic



^{1.} Partnered with OncoC4.

ASCO 2023: Results Support Initiation of a Pivotal Phase 3 Study Evaluating BNT316/ONC-392 (gotistobart)¹ in ICI-resistant NSCLC

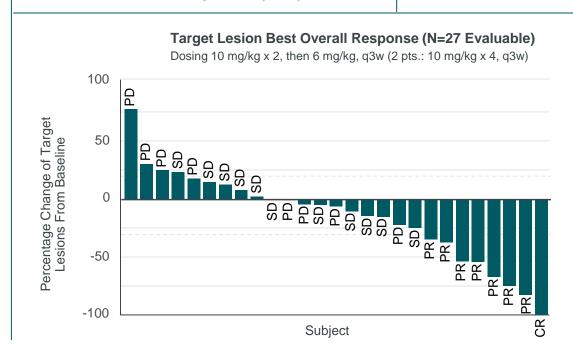
PRESERVE-001: Phase 1/2a multicenter, non-randomized, open-label, multiple-dose, FIH study (NCT04140526) He K. et al. presented at ASCO 2023, Abstract #9024.

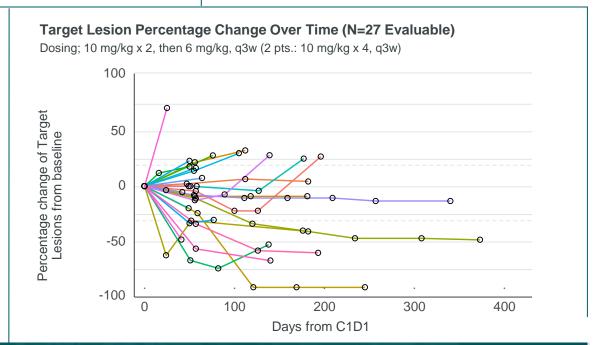
Anti-tumor activity observed in ICI-resistant NSCLC patients (n=27)

ORR: 29.6% (22.2% confirmed & 7.4% unconfirmed)

DCR: 70.4%

Manageable adverse events





Initiated Phase 3 trial (PRESERVE-003) evaluating BNT316/ONC-392 (gotistobart) as monotherapy in patients with metastatic, ICI-resistant NSCLC

I.Partnered with OncoC4.

CI = Immune checkpoint inhibitor; NSCLC = non-small cell lung cancer; FIH = first in human; IO = immuno-oncology; ORR = objective response rate; DCR = disease control rate; pts = patients; q3w = 3-week schedule; C1D1 = Cycle 1 Day 1.

3rd-generation **ADCs** with improved safety and efficacy may bring added survival benefit to cancer patients

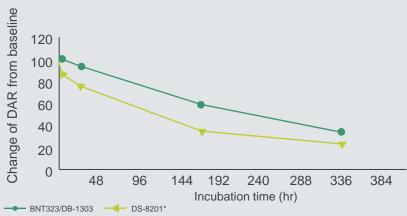
BNT323/DB-1303¹
pharmacokinetic and
-dynamic properties may
contribute to an increased
therapeutic window



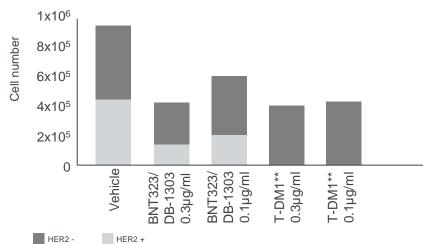
Lin S. et al. Abstract #252. Presented at EORTC-NCI-AACR in 2022

Nartnered with DualityBio.
 ADC = Antibody-drug conjugate; HER = human epidermal growth factor receptor; cmax = maximum concentration; DAR = Drug antibody ratio.

Superior *in vitro* plasma stability in human plasma

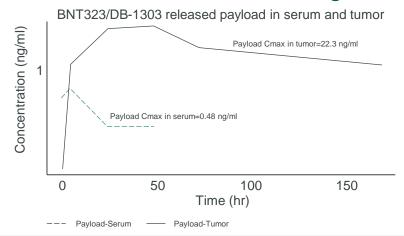


Efficient bystander killing in tumor cell lines

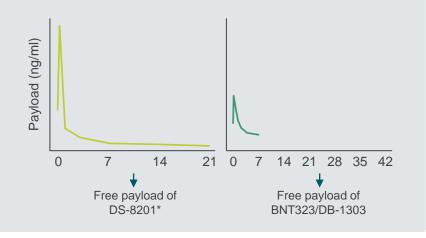


*DS-8201 is an in-house produced analog of DS-8201, Trastuzumab deruxtecan.

Sustained tumor-selective drug release in tumor-bearing mice



Rapid systemic clearance in monkeys





^{**}Trastuzumab-Emtansin.

ASCO 2023: First Clinical Data for BNT323/DB-1303¹ Demonstrated Anti-Tumor Activity in Heavily Pretreated HER2-Expressing Patients

Phase 1/2a multicenter, non-randomized, open-label, multiple-dose, FIH study (NCT05150691)

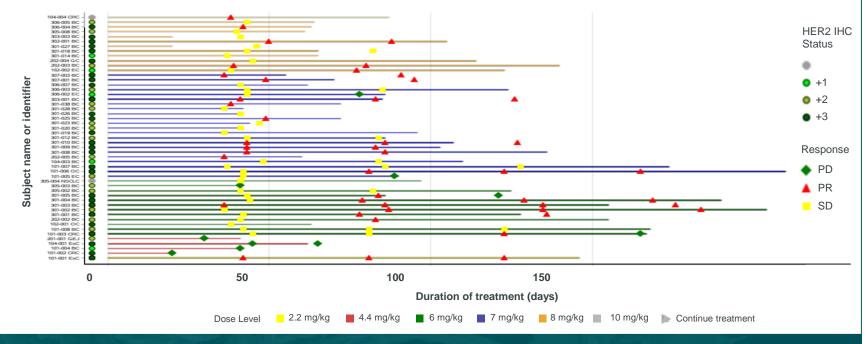
Moore K. et al. Presented at ASCO 2023, Abstract #3023.

Anti-tumor activity in heavily pretreated HER2-expressing patients

	ORR, %	DCR, %
All patients (n=52)	44.2	88.5
HER2+ breast cancer (n=26)	50	96.2
HER2 low breast cancer (n=13)	38.5	84.6

BNT323/DB-1303 was well-tolerated and all adverse events were manageable

Response over time in heavily pretreated HER-2 expressing patients treated with different dose levels and HER2 IHC status:



Expansion is ongoing in selected tumor patients treated at the RP2D



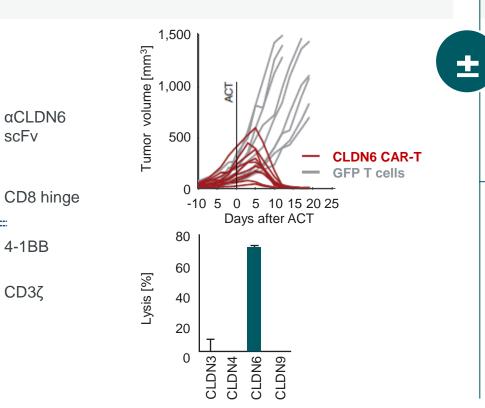
[.] Partnered with DualityBio

HER2 = human epidermal growth factor receptor 2; ORR = objective response rate; DCR = disease control rate; FIH = first in human; ADC = antibody drug conjugate; IHC = immune histo chemistry test; PD = progressive disease; PR = partial response; SD = stable disease; DLT = dose limiting toxicities; RP2D = recommended phase 2 dose.

BNT211: A CLDN6 CAR T-cell Therapy + CLDN6-Encoding CARVac That Enhances Expansion and Persistence of the Infused CAR T Cells

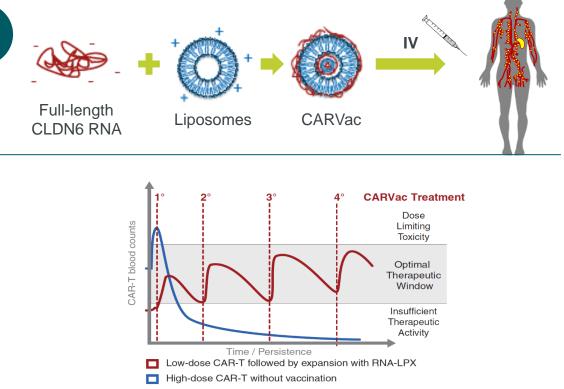
Potent 2nd-generation CAR T cells with high sensitivity and specificity

Reinhard K, et al. Science 2020; 367:446-453



Combined with CARVac (CAR-T cell amplifying RNA vaccine) to target APCs

Reinhard K, et al. Science 2020; 367:446–453 Kranz LM, et al. Nature 2016; 534:396–401



ACT = adoptive cell transfer; APC = antigen-presenting cell; CAR = chimeric antigen receptor; CARVac = CAR T cell-amplifying RNA vaccine; CLDN6 = claudin 6.



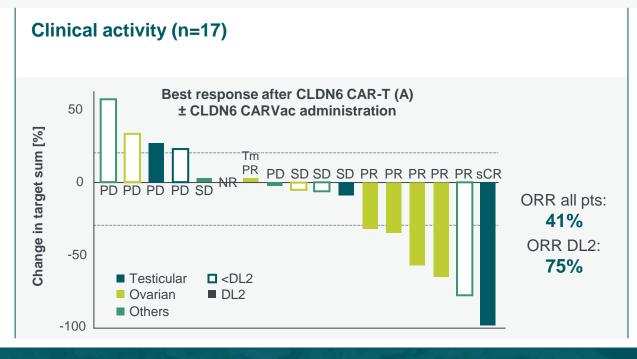
ASCO 2023: BNT211 – A Potential First-in-Class Approach for CLDN6+ Solid Tumors

BNT211 in multiple solid tumors

Mackensen A et al. presented at ASCO 2023. Abstract #2518.

Aim of the current analysis:

Determine the safety and preliminary efficacy of the BNT211 product, manufactured using an automated manufacturing process (A).



Safety and efficacy:

CLDN6 CAR-T (A) cells ± CLDN6 CARVac has a moderate safety profile.

Encouraging signs of activity, with dose-dependent expansion of CAR-T cells translating into ORR of 41% with 7 responders in 17 evaluable patients

Follow-up on treated patients and further recruitment to DL2 and DL3 is ongoing and additional data readouts expected in 2H 2023 After determination of RP2D, a pivotal trial in germ cell tumors is planned to be initiated (PRIME designation) in 2024



Financial Results Jens Holstein, Chief Financial Officer



YTD 2023 Key Financial Figures¹

Total revenues²

€ 1.4 bn

Diluted EPS

€1.28

Operating result

€91 mn

Total cash plus security investments³

€ 16.8 bn

^{3.} Consists of cash and cash equivalents of €14,166.6 million and security investments of €2,667.0 million, as of June 30, 2023. Cash outflows and share considerations in connection with the acquisition of InstaDeep as of July 31, approximately €450 million are invested not including potential future milestones. The payment settling our gross profit share for the first quarter of 2023 (as defined by the contract) in the amount of €1,059 million was received from our collaboration partner subsequent to the end of the reporting period as of July 17, 2023. In addition, until early August 2023, €438 million were received in connection with the amount of €1,059 million was received from our collaboration partner subsequent to the end of the reporting period as of July 17, 2023. In addition, until early August 2023, €438 million were received in connection with the amount of €1,059 million are invested not including potential future milestones. The payment subsequent to the end of the reporting period as of July 17, 2023. In addition, until early August 2023, €438 million were received in connection with the amount of €1,059 million are invested not including potential future milestones. The payment subsequent to the end of the reporting period as of July 17, 2023. In addition, until early August 2023, €438 million were received in connection with the amount of €1,059 million are invested not including potential future milestones. The payment subsequent to the end of the reporting period as of July 17, 2023. In addition, until early August 2023, €438 million are invested not including potential future milestones. The payment subsequent period as of July 17, 2023. In addition, until early August 2023, €438 million are invested not including potential future milestones. The payment are invested not including potential future milestones. The payment are invested not including potential future milestones. The payment are invested not included the payment are invested not included the payment are invested not included th



^{1.} Financial information is prepared and presented in Euros and numbers are rounded to millions and billions of Euros in accordance with standard commercial practice.

^{2.} BioNTech's profit share is estimated based on preliminary data shared between Pfizer and BioNTech as further described in the Annual Report on Form 20-F for the year ended December 31, 2022 as well as the Quarterly Report as of and for the three and six months ended June 30, 2023, filed as an exhibit to BioNTech's Current Report on Form 6-K filed on August 7, 2023.

Q2 and YTD 2023 Financial Results: Profit or Loss

(in millions €, except per share data)¹	Three month	Three months ended June 30,		Six months ended June 30,	
	2023	2022	2023	2022	
Commercial revenues ²	166.4	3,166.3	1,442.9	9,528.5	
Research & development revenues	1.3	30.2	1.8	42.6	
Total revenues	167.7	3,196.5	1,444.7	9,571.1	
Cost of sales	(162.9)	(764.6)	(258.9)	(2,058.7)	
Research and development expenses	(373.4)	(399.6)	(707.4)	(685.4)	
Sales and marketing expenses	(18.1)	(17.8)	(30.3)	(32.1)	
General and administrative expenses	(122.7)	(130.0)	(242.1)	(220.8)	
Other operating income less expenses	(53.9)	325.1	(114.9)	388.2	
Operating income / (loss)	(563.3)	2,209.6	91.1	6,962.3	
Finance income less expenses	151.1	109.7	204.4	375.1	
Income taxes	221.8	(647.3)	16.3	(1,966.6)	
Profit / (loss) for the period	(190.4)	1,672.0	311.8	5,370.8	
Earnings per share					
Basic profit / (loss) for the period per share	(0.79)	6.86	1.29	22.00	
Diluted profit / (loss) for the period per share	(0.79)	6.45	1.28	20.69	

^{1.} Numbers have been rounded, numbers presented may not add up precisely to the totals and may have been adjusted in the table context. Presentation of the unaudited interim consolidated statements of profit or loss has been condensed.

2. BioNTech's profit share is estimated based on preliminary data shared between Pfizer and BioNTech as further described in the Annual Report on Form 20-F for the year ended December 31, 2022, as well as the Quarterly Report as of and for the three and nine months ended June 30, 2023, filed as an exhibit to BioNTech's Current Report on Form 6-K filed on August 7, 2023. Any changes in the estimated share of the collaboration partner's gross profit will be recognized prospectively.



2023 Financial Year Guidance Updated¹

			Updated Guidance
COVID-19 vaccine revenues for FY 2023	Estimated BioNTech COVID-19 vaccine revenues	~ €5 bn	~ €5 bn
	R&D expenses ²	€2,400 – 2,600 m	€2,000 – 2,200 m
Planned FY 2023 expenses and capex	SG&A expenses	€650 – 750 m	€600 – 700 m
	Capital expenditure for operating activities ³	€500 – 600 m	€350 – 450 m
Estimated FY 2023 tax assumptions	BioNTech Group estimated annual cash effective income tax rate ⁴	~ 27%	~ 21%



^{1.} Numbers reflect current base case projections and are calculated based on constant currency rates.

^{2.} Numbers include effects identified from additional in-licensing arrangements, collaborations or potential M&A transactions to the extent disclosed and will be updated as needed.

^{3.} Numbers exclude potential effects caused by or driven from in-licensing arrangements, collaborations or M&A transactions.

^{4.} Numbers exclude potential effects caused by or driven from share-based payment settlements in the course of 2023.

Strategic Outlook Ryan Richardson, Chief Strategy Officer



Readiness to Supply Omicron XBB.1.5-adapted Monovalent COVID-19 Vaccine Booster



Completed key regulatory submissions

Submissions:

USA, EU, Australia, Canada, Japan, New Zealand, South Korea, Switzerland

Plan to launch in > 40 countries worldwide



Vaccine distribution can begin immediately upon regulatory approval

Expected launch: September 2023



Positioned to maintain leadership in major markets

Major contract serving the EU market

Leveraging partner commercial launch experience in the U.S.



InstaDeep will Accelerate and Enhance BioNTech's AI Vision



Collaboration across the entire value chain

R&D

Diagnostics

Manufacturing

HEOR Market Access

Supply Chain

Sales Marketing

Logistics IT

Operations

Immediate access to world-class AI technology

Broaden our access to world-class existing InstaDeep capabilities

Fuel our Al research engine

Access to Al research talent already working for industry leaders such as Google and collaborating with multiple world-leading academic institutions

Acquire and grow Al talent base

Acquisition adds >290 engineers and tech professionals Leverage InstaDeep's access to top AI / ML talent world-wide

Supercharge BioNTech R&D capabilities

Combine InstaDeep's Al and BioNTech's research & development expertise to develop novel therapeutics & vaccine product candidates more quickly

Quickly test AI expansion potential to other functions

Build on trusted relationship established with InstaDeep over the last 3 years and on their **proven ability to learn quickly and efficiently** to test their abilities in pilot projects across functions





InstaDeep will Operate as an Independent Subsidiary of BioNTech

InstaDeep: BioNTech's AI / ML Company

1 Al-Enabled Drug Discovery Pipeline

Plan to apply AI / ML technologies across BioNTech therapeutic and vaccine platforms

Investing in AI-enabled automated lab infrastructure and workflows to create high throughput drug discovery engine

2 Cost Efficiencies

Potential for cost efficiency benefits in the years ahead by internalizing our largest Al technology provider

However, overall BioNTech investments in AI & ML technologies to increase in the years ahead

Third Party Business

3

AI / ML Technology solutions and services to external clients in diverse range of industries

Goal to build the leading Al-enabled personalized mRNA immunotherapy platform

Selected Pipeline Milestones Expected in 2023 and Beyond

Modality	Indication	Program	Select Milestones	Anticipated Timing
mRNA vaccines for infectious disease	COVID-19 – influenza Combination ^{1,2}	BNT162b2 + BNT161	Trial update	2023
	Malaria	BNT165	Phase 1 data update	2H 2023
	HSV ³	BNT163	Phase 1 data update	2H 2023
	Shingles ¹	BNT167	Trial update	2024
	Tuberculosis ⁴	BNT164	Phase 1 FPD	2023
	1L Melanoma	BNT122/Autogene Cevumeran	Phase 2 data update	2023
iNeST individualized mRNA vaccines	Adjuvant CRC⁵	BNT122/Autogene Cevumeran	Phase 2 data update	-
many vaccines	Adjuvant PDAC5	BNT122/Autogene Cevumeran	Phase 2 FPD	2H 2023
FixVac	1L NSCLC ⁶	BNT116	Phase 2 FPD	2H 2023
	Multiple solid tumors ⁷	BNT311/GEN-1046	Expansion cohort data update	2023
Protein-based therapeutics	Multiple solid tumors ⁷	BNT312/GEN-1042	Expansion cohort data update	2023
	aPD(L)1-R/R NSCLC8	BNT316/ONC-392 (gotistobart)	Phase 3 FPD	2023
	Multiple solid tumors9	BNT323/DB-1311	Phase 1/2 data update	2H 2023
	Multiple solid tumors9	BNT324/DB-1303	Phase 1/2 FPD	2H 2023
Cell therapies	CLDN6+ solid tumors	BNT211	Phase 1 data update	2H 2023
	2L+ testicular cancer	BNT211	Phase 2 FPD	2024

^{1.} Partnered with Pfizer; 2. Collaboration with Pfizer and subject to reaching agreement with our partners; 3. Partnered with University of Pennsylvania; 4. Collaboration with Bill & Melinda Gates Foundation; 5. Partnered with Genentech, a member of Roche Group; 6. Partnered with Regeneron; 7. Collaboration with Genmab; 8. Collaboration with OncoC4; 9. Partnered with Duality Bio.

FPD = First Patient Dosed, CRC = Colorectal cancer, PDAC = Pancreatic ductal adenocarcinoma, HSV = Herpes simplex virus, NSCLC = Non-small cell lung cancer, CLDN6 = Claudin 6, 1L = first line, 2L = second line.



Second Half 2023 Strategic Outlook

Launch Omicron XBB.1.5-adapted monovalent COVID-19 vaccine globally

Initiate multiple potentially registrational oncology clinical trials

Expand our infectious disease pipeline with data updates expected this year

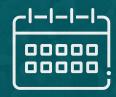
___ 4 Scale up activity in highly strategic growth areas like AI / ML enabled drug discovery

Expand innovation ecosystem and in-license complimentary assets





SAVE THE DATE



Innovation Series Day
November 7, 2023



Thank you

